



# Azurity Pharmaceuticals Fellowship Program 2025 – 2027

In partnership with:

**MERCER**  
UNIVERSITY

COLLEGE OF PHARMACY



# Azurity's Purpose and Company Description

## Serving overlooked patients

Azurity Pharmaceuticals is a privately held, specialty pharmaceutical company that focuses on innovative products that meet the needs of patients with underserved conditions. As an industry leader in providing unique, accessible, and high-quality medications, Azurity leverages its integrated capabilities and vast partner network to continually expand its broad commercial product portfolio and robust late-stage pipeline. The company's patient-centric products span the cardiovascular, neurology, endocrinology, gastro-intestinal, institutional, and orphan markets, and have benefited millions of patients.

### Now Recruiting Two Fellowship Positions for the 2025 – 2027 Application Cycle

- **2-Year Medical Affairs Fellowship**
- **2-Year Corporate Development Fellowship**

7

Therapeutic Areas

~600

Colleagues

20+

Promoted products

4

Office/facility locations

10+

Pipeline products

~75

Patents

5

Dosage forms

5

Years of innovation  
and patient care

# Azurity Pharmaceuticals Company Overview

**Pioneering a new pharmaceutical category**  
focused on differentiated products serving  
overlooked patients

**Diversified and broad portfolio and pipeline**  
across a range of therapeutic areas

**“Optimally-integrated” capabilities** spanning  
R&D, CD, Commercial and Operations

**Differentiated go-to-market commercial model**  
that is ecosystem-based, omnichannel-driven  
and data enabled

# Our Values: The Azurity Way

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## Clarity

We prize clarity because it enables action, eliminates confusion, promotes efficiency and frees us to do our best work. Clarity comes from solid data, deep understanding and purposeful choices. It helps us to be decisive.

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## Collaboration

We recognize the enormous gains that come from talented people working together, inspired by common purpose. We share information and plans to ensure collective understanding and commitment and to align our actions.

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## Empathy

We pay attention to the concerns of colleagues and external stakeholders. We seek to understand the diverse views of others before deciding. We take time to appreciate the needs of patients.

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## Reliability

We understand our responsibilities to each other and to our external stakeholders. We do what we say we will. We make and keep promises and we count on each other.

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## Simplicity

We seek simplicity in everything. We cut through complexity to get to the heart of problems and opportunities. We make things as simple as we can, to promote understanding, ease of action and speed.

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# Fellowship History and Mercer Partnership

## Fellowship History – A Proven Track Record with Continuous Growth

- ▶ The Azurity Fellowship Program was established in 2018 by Fellowship Preceptor Dr. Evan Scullin with a Medical Affairs (MA) Fellowship in proud partnership with Mercer University College of Pharmacy
- ▶ Due to its success, the Fellowship Program was expanded in 2020 to add a Corporate Development (BD) Fellowship
- ▶ The Fellowship Program is designed to promote professional growth and provide the Fellow with practical insight into the roles and responsibilities of pharmacists within the pharmaceutical industry

## Mercer University College of Pharmacy

Located in the vibrant Atlanta metropolitan area, the College of Pharmacy is one of the most diverse pharmacy schools in the nation. It offers students a robust educational experience through an expansive network of healthcare providers. With a legacy of caring for more than a century, it prepares students to lead the pharmacy profession and face the future challenges of a dynamic healthcare environment.

The College offers the Doctor of Pharmacy degree and the Doctor of Philosophy degree in pharmaceutical sciences, as well as six combined degree programs, including the Pharm.D./M.S. in Health Outcomes and the Pharm.D./M.S. in Pharmaceutical Sciences.

The unique partnership with Mercer provides Fellows with invaluable experience through engagement with faculty and students across professional and didactic settings.



# Fellow Perspectives – Meet Our Current and Past Fellows

*“The one-year BD Fellowship at Azurity Pharmaceuticals provides a robust learning environment for a PharmD to leverage their business acumen and clinical skills to have a positive effect on the company’s bottom-line. I have been exposed to all areas within the pharmaceutical industry and work within cross-functional teams.”*

**Melanie Hendricks, PharmD, MBA** | ‘22-’23 Business Development Fellow



*“The Azurity Medical Affairs Fellowship experience yields a broad overview of key functions within pharmaceutical industry. The fellow develops a thorough understanding of medical information, medical review, pharmacovigilance, and drug development through direct involvement in a matrix of cross functional teams. Under the mentorship of the Medical Affairs team, the fellow participates in scientific communications, attend conferences, and partakes in medical evidence planning. The fellow contributes meaningfully, engaging in discussions relating to internal review and risk mitigation while applying clinical knowledge for product development of a robust pipeline of therapeutics. This fellowship builds foundational capabilities and expands expertise for professional development and a successful career as a valued medical expert in pharmaceutical industry.”*

**Mandeep Rajpal, PharmD** | ‘22-’23 Medical Affairs Fellow

*“The Azurity Medical Affairs Fellowship program gave me the opportunity to develop my interests in Medical Affairs and gain exposure to a broad range of therapeutic areas. Here I have the flexibility to customize my experience within Medical Affairs and cross-functionally. With the support of my mentors, I’m able to make meaningful contributions to the team and explore unique opportunities within Medical Affairs.”*

**Alisa Nguyen, PharmD** | ‘21-’22 Medical Affairs Fellow



*“The one-year BD Fellowship at Azurity Pharmaceuticals offers the perfect environment for a PharmD to become fully immersed in all elements of the pharmaceutical industry. I believe the inclusive culture at Azurity allowed me to work on a wide array of initiatives to develop a unique skill set that merges clinical and business perspectives. While working alongside senior leadership, I made meaningful contributions to team projects that will have a positive impact on patient lives while preparing me for a career in the pharmaceutical industry.”*

**Brandon Feil, PharmD** | ‘20-’21 Business Development Fellow



# Azurity Medical Affairs

**OBJECTIVE:** To further develop each product's scientific platform through new discovery and scientific exchange

*Advance the Scientific Platform!*

# Azurity Medical Affairs

## 2-Year Medical Affairs Fellowship Description

The 2-year Fellowship Program will provide a broad understanding of the various roles and responsibilities within Medical Affairs. The Fellow will be involved in activities that support the company's goals and will develop and strengthen his/her knowledge in Medical Affairs. These initiatives will include:

- Develop and execute on medical communications and strategic publication plans, collaborating with key internal and external stakeholders and agency partners in accordance with Good Publication Practices, company policies, and International Committee of Medical Journal Editors (ICMJE) guidelines.
- Create and review evidence-based medical information materials, respond to medical inquiries from healthcare professionals, and ensure compliance with regulatory standards.
- Serve as a core member of the Medical team and assist with the development and approval of integrated medical plans, scientific communications, and medical education programs.
- Work cross-functionally to ensure that activities and initiatives are strategically aligned and maintain the highest standards of compliance in accordance with corporate policies and all regulations.
- Understand the integral and strategic roles of various functional groups across Azurity through a product's lifecycle.
- Identify, establish, and maintain collaborative relationships within the industry.



**Taylor Salinardi, PhD**  
Senior Director, Medical Affairs  
**Fellowship Program Director**

Taylor has a robust career in medical affairs and global medical communications, spanning 10+ years within the pharmaceutical industry. Her experience includes opportunities at Sanofi, Aegerion Pharmaceuticals and Arbor Pharmaceuticals in various leadership roles, including Medical Director for Oncology/Hematology, Director of Global Medical Communications and a Cardiovascular Medical Science Liaison.

### Core Focus

- Medical Information
- Strategic Medical Communications Development
- Publication Planning & Execution
- Digital/Omnichannel Medical Communications Strategy
- Medical Strategy/Medical Director
- Congress Planning & Execution

### Elective Rotations

- Medical Science Liaison
- Pharmacovigilance
- Marketing

Additional options based on interest



# Meet the Azurity Medical Affairs Team

We believe that our strongest asset is our people and have hired industry veterans with pharmaceutical knowledge and experience across most therapeutic areas in all stages of development, manufacturing and commercialization.



**Krupa Patel, PharmD**  
**Associate Medical Director**

UIC Retzky College of Pharmacy  
MCPHS Fellowship Alumni



**Darin Mast, PharmD**  
**Senior Manager**

Mercer University College of Pharmacy  
Mercer Fellowship Alumni

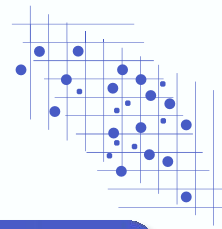


**Vijay Anand, PharmD**  
**Senior Specialist**

Rutgers/Ernest Mario School of Pharmacy  
MCPHS Fellowship Alumni

The Fellow will divide their time between Azurity Pharmaceuticals and Mercer University College of Pharmacy. The fellow will be expected to participate in the teaching certificate program, in addition to supporting the Mercer University PharmD didactic program

# Qualifications and Eligibility



2 Year Medical Affairs Fellowship – Now Recruiting

## Fellowship Candidate Qualification

- Excellent organizational, interpersonal, and communication (verbal, written, presentation) skills with flawless attention to detail
- Superior scientific skills with the ability to critically and analytically interpret scientific data
- Possess collaborative teamwork, professionalism and leadership skills
- Ability to thrive in a fast-paced, diverse team environment and proactively build collaborative partnerships
- Strong, genuine interest in pursuing a career in the pharmaceutical industry

## Eligibility Requirements for All Applicants

- ❖ U.S. citizen or lawful permanent resident
- ❖ Doctor of Pharmacy degree from an ACPE-accredited college of pharmacy
- ❖ Must be willing to relocate to Atlanta, GA
- ❖ Must pass a background check & drug test

The Fellow will be selected on a national competitive basis, and candidates must have a Doctor of Pharmacy degree from an ACPE-accredited college of pharmacy by the start of the Fellowship term. The Fellowship offers a competitive salary and benefits package.

# Application Submission Requirements

Recruiting 1 Fellow

## Required Application Materials

### Applications must include:

1. Curriculum Vitae
2. Letter of Intent (LOI)
3. Unofficial Doctor of Pharmacy Transcript
4. Two Letters of Recommendation (LOR) (may be submitted after the initial interview or upon request)

**Application Deadline:**

**Friday, February 7<sup>th</sup> by 11:59 PM EST**

**[APPLY NOW](#)**

## Contact Information

### Your LOI and LOR may be addressed to:

Jill Augustine, PharmD, PhD, MPH, FAPhA

Fellowship Program Director

Mercer University College of Pharmacy

3001 Mercer University Drive, Atlanta, GA 30341

Application materials, LOR and any questions you have should be sent directly to: [Fellowships@mercer.edu](mailto:Fellowships@mercer.edu)

Additional information is available [here](#)



# Azurity Corporate Development

**OBJECTIVE:** Build a sustainable portfolio of opportunities for the organization with a focus on fulfilling unmet medical needs and serving overlooked patients

# Corporate Development Leadership

Meet Azurity's Corporate Development Team



**Sharilynne Cline**

Senior Director, Corporate Development

Sharilynne has more than 30 years of experience in the industry. Starting out as an engineer, she quickly moved into corporate functions in Marketing, Portfolio Management, Business Development, Commercial Development, and currently leads Corporate Development at Azurity enabling the company to achieve True North Goals through inorganic means.

Corporate Development at Azurity leads cross functional teams using robust business processes resulting in business opportunities creating long term growth.



**David Dodge, PharmD, MBA**

Manager, Corporate Development

Texas A&M 2023 PharmD/MBA Former Student.

David is the most recent graduate of Azurity's Corporate Development Fellowship in 2023-2024. During his time as a fellow, David was integral in licensing and acquisition opportunities.

After his fellowship, he was brought on full-time in a Manager role.

## Entrepreneurial Mindset Toward Corporate Development

Corporate Development at Azurity has a strong international and national footprint engaging with Senior Leadership both internally and externally on a regular basis



### Inter-Department Collaboration

Corporate Development interacts and actively collaborates across all functional areas creating strategic unity



### Global Partnering Conferences

International and domestic corporate development conferences to review and discuss new product opportunities

# Why Corporate Development Development at Azurity?

A unique Fellowship formulated to cultivate personal and professional growth



## Exposure

### Cross-Functional Collaboration

On a regular basis, CD at Azurity interfaces with nearly every functional area within the pharmaceutical industry, in addition to frequent engagement with internal senior leadership and external potential partners.



## Experience

### Intersection of Business and Life Science

Clinical knowledge is pivotal for evaluation of treatment landscapes and new products, which uniquely positions PharmD's with an entrepreneurial spirit to analyze the market and build business cases.



## Opportunity

### Professional Growth

BD provides PharmDs with a distinct opportunity to be on the cutting edge of novel therapeutic advances while fostering the Fellow's growth in finance and business strategy.

# Role of the PharmD in CD

PharmDs are uniquely qualified to implement CD strategy by providing market insights through evaluation of current treatment paradigms, in addition to critical analysis of market data and clinical information



## Corporate / Portfolio Strategy

Proactively identify CD opportunities that add long-term value to Azurity's product portfolio



## Market Analytics

Research competitive intelligence, scientific data evaluation, market data analysis, market research, follow market trends



## CD Strategy

Assist with search and evaluation efforts for in-licensing opportunities that align with Azurity's CD strategy



## Tracking

Utilize global product databases and use monitoring tools to effectively engage with the opportunity pipeline



## Diligence Assessments

Collaborate with Medical Affairs, Regulatory Affairs, Marketing, Clinical Development, Legal/Intellectual Property in due diligence assessments

**The CD Fellow will support and help drive Azurity CD's strategic initiatives**

# Position Description:

## 2-Year Corporate Development Fellowship

Recruiting 1 Fellow

The Corporate Development Fellow will support and drive Azurity's CD strategic initiatives, gaining exposure to the full spectrum of activities involved in CD deals. The Fellow will also play a critical role in supporting the CD team by providing insights and analysis into current market conditions and trends for companies and products of strategic interest to Azurity. This includes assisting with:

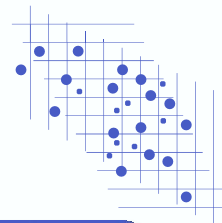
- **Corporate / Portfolio Strategy:** Competitive analysis and primary and secondary market research to define commercial opportunities for Azurity and its portfolio of products
- **IP and R&D Strategy:** Collaboration with internal and external leadership, IP counsel, and clinical and regulatory experts to inform key questions related to patentability, regulatory matters, preclinical and clinical development plans, timelines, and costs
- **CD Strategy:** Identification of potential strategic partners; facilitation of relationships with current and potential partner companies; assistance with BD conference activities, with attendance of at least 1 global conference
- **Opportunity Tracking:** Prioritization, organization, and maintenance of records pertinent to efficient flow of the CD opportunity pipeline
- **Diligence Assessments:** Assist in management and collaboration with Azurity's internal departments to facilitate diligence



The Fellow will engage cross-functionally with other teams including but not limited to Medical, Clinical, Regulatory, Manufacturing, Legal, and Commercial in various capacities. The Fellow will divide their time between Azurity Pharmaceuticals and Mercer University College of Pharmacy. Also, the Fellow will be expected to participate in the teaching certificate program, in addition to supporting the Mercer University PharmD didactic program.



# Qualifications and Eligibility



2 Year Corporate Development Fellowship – Now Recruiting

## Fellowship Candidate Qualifications

- Excellent written and verbal communication skills, ethics, professionalism, leadership
- Ability to work in a fast-paced, diverse team environment and proactively build collaborative partnerships
- Strong, genuine interest in pursuing a career in the pharmaceutical industry
- Driven entrepreneurial mindset
- Strong quantitative analytical skills
- Skilled with Microsoft Excel and PowerPoint
- One year of post-graduate work experience is a plus
- Master of Business Administration degree is a plus

## Eligibility Requirements for All Applicants

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Jill Augustine, PharmD, PhD, MPH, FAPhA

Fellowship Program Director

Mercer University College of Pharmacy

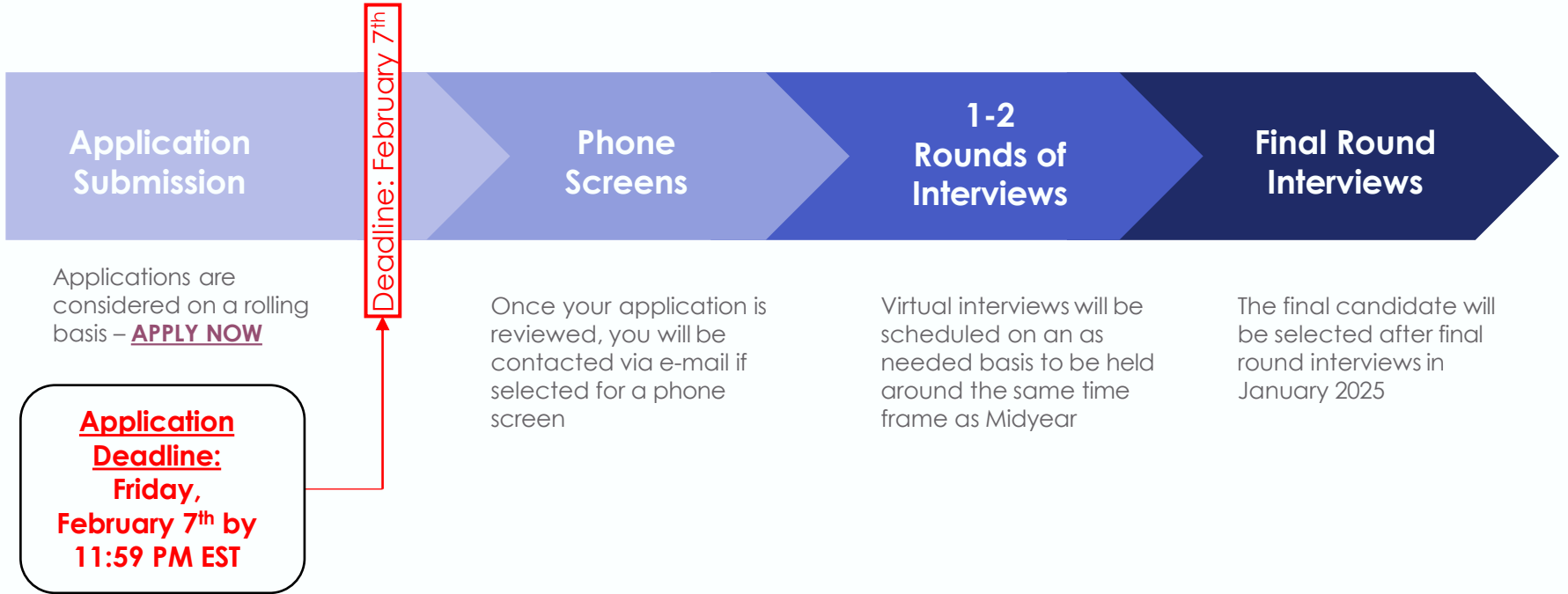
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Additional information is available [here](#)

# Application Timeline

In Person & Virtual Interviews for the 2025 – 2026 Application Cycle



**We Look Forward to  
Meeting You!**



**MERCER**  
UNIVERSITY  
COLLEGE OF PHARMACY

*Serving Overlooked Patients*