

2021 - 2022

 **arbor**[®]
PHARMACEUTICALS, LLC

MEDICAL AFFAIRS FELLOWSHIP



HISTORY OF ARBOR

Arbor Pharmaceuticals is a specialty pharmaceutical company that markets more than 20 FDA-approved products in multiple therapeutic areas, including cardiovascular, neuroscience, pediatric, endocrinology and hospital markets.

Arbor was acquired by Mercer alumnus Ed Schutter, BSPHARM '77, MBA, and two other investors in 2010. Since acquisition, the company has grown from less than \$2 million in annual sales to more than \$250 million.

The company is led by a management team with extensive pharmaceutical industry experience in Clinical Development, Medical and Regulatory Affairs, Manufacturing, Quality Control and Commercialization.

The company currently employs numerous MDs, PhDs, PharmDs, nurses and other scientists who work across various departments at Arbor.

Arbor Pharmaceuticals has established the goal of becoming the largest privately owned U.S. pharmaceutical company. We currently work with many of the local universities and discovery centers to identify and keep those innovations in the Atlanta economy through partnerships with Arbor. Our focus is on identifying opportunities that offer improved outcomes for our patients.



INNOVATION

Arbor Pharmaceuticals and its partners have multiple projects under various stages of development. We discover, develop, and deliver innovative medicines to address unmet patient needs.

We believe that our strongest asset is our people and have hired industry veterans with pharmaceutical knowledge and experience across most therapeutic areas in all stages of development, manufacturing and commercialization. We have a strong emphasis on results and believe our differentiation is our speed of execution in decision making and implementation.

Arbor is proud to be a corporate sponsor of a number of nonprofit organizations in our current therapeutic areas. We believe in being a good corporate citizen by doing our part to help associations and foundations that focus on funding discovery of new medicines or helping people afflicted by diseases that our products treat. The entire growing Arbor team is dedicated to creating value for our patients and shareholders by bringing improved medicines to the market with a focus on quality.

LEADERSHIP



Ed Schutter

Chief Executive Officer (CEO)

MEET OUR CEO:

Ed Schutter has over thirty years of pharmaceutical industry experience. Ed is a registered pharmacist with a degree in Pharmaceutical Sciences from Mercer University and an MBA from Kennesaw State University.



Evan Scullin, M.D.

Vice President, Medical Affairs

Evan Scullin is the Vice President of Medical Affairs at Arbor Pharmaceuticals. Evan is responsible for the Medical Affairs Fellowship and will be the lead preceptor.

MEDICAL AFFAIRS FELLOWSHIP

The Medical Affairs Fellowship was established in 2018. The Fellowship, in collaboration with Mercer University College of Pharmacy, is a 1-year program located at Arbor's Atlanta campus.

The aim is to provide Fellows with exposure to and experience in all aspects of Medical Affairs.

This Fellowship program will provide the Fellow with practical insight into the roles and responsibilities of pharmacists in the Medical Affairs department within the pharmaceutical industry.

The Fellow will be engaged in the process of obtaining, evaluating and applying technical information from various sources to address inquiries and to develop resources for Medical Affairs.

Additionally, the Fellow will gain an in-depth experience in medical content review, medical communications, scientific writing, medical education and pharmacovigilance.

Fellows will also be expected to work closely with members of the Medical Affairs team and provide support in the development and execution of a broad range of Medical Affairs activities. Efforts will be made to account for the interests of the Fellow when developing their individual program.

CORE COMPETENCIES

At the end of this one-year Medical Affairs Fellowship program, the Fellow will learn the core responsibilities of Medical Affairs. The following are the general competencies that the Fellow will be expected to exhibit at the end of this program:

- Ability to develop scientifically fair and balanced medical response letters to address unsolicited medical inquiries
- Thorough understanding of laws, regulations, and regulatory guidance pertinent to Medical Affairs
- Understanding of roles and functions of Regulatory, Legal, and Medical department stakeholders by participating in Scientific and Promotional Review Committees
- Be able to describe the various areas pharmacists may impact within the Pharmaceutical Industry – especially in Medical Affairs
- Experience in the operational aspects of Medical Affairs
- Develop an expanded professional network and holistic understanding of the pharmaceutical industry through interactions with cross-functional teams
- Refine communications skills, both verbal and written, and project management skills
- Familiarity with all aspects of pharmacovigilance including reporting adverse events, the MedWatch 3500 form, and regulatory reports
- Learn to develop a medical strategy and tactic plan in collaboration with cross-functional teams

REQUIREMENTS

The Fellow will be selected on a nationally competitive basis, and candidates must have a Doctor of Pharmacy degree from an ACPE-accredited college of pharmacy by July 1 of the fellowship term. The fellowship offers a competitive salary and benefits package.

Requirements:

- Doctor of Pharmacy degree (Pharm.D.)
- Graduate of an accredited and nationally recognized pharmacy school
- U.S. citizen or permanent resident
- Strong, genuine interest in pursuing a career in the pharmaceutical industry

APPLICATION PROCESS

How to apply:

- Participation in the ASHP Midyear Clinical Meeting/PPS is strongly encouraged.
- Interested individuals should submit the following application materials: Curriculum vitae, letter of intent, two letters of recommendation and unofficial Doctor of Pharmacy degree transcript.
- Please visit our website for more details at:
<https://pharmacy.mercer.edu/academic-programs/medical-affairs-fellowships/>
- All application materials must only be submitted electronically, and applicants are strongly encouraged to submit the above documents by December 11, 2020.
- Letters of recommendation should be emailed directly to:
fellowships@mercer.edu

Please address your Letter of Intent and Letters of Recommendation to:

Jennifer Nguyen, PhD, MPH, CPH
Assistant Professor of Pharmacy Practice
Mercer University College of Pharmacy
3001 Mercer University Drive, DV-133
Atlanta, GA 30341

