In proud partnership with Mercer University, Galt offers a one-year fellowship intended to provide a wide breadth of experiences for graduates wishing to accelerate their career in the pharmaceutical industry. Located in the greater Atlanta area, fellows at Galt will have the opportunity to gain first hand knowledge and experience in multiple functional areas, with a primary focus in Medical Affairs.

We believe there’s a better way than traditional big pharma and are disrupting the traditional inefficient model that has resulted in higher pharmaceutical expenses that feed middle-men intermediaries and corporate bureaucracies.

At Galt Pharmaceuticals, owners build their own pharmaceutical business in their own market focusing on healthcare provider engagement and product representation, locally.

As a company, we apply superior pharmaceutical, managed care and marketing expertise to develop, license, and acquire niche pharmaceutical products for distribution through unique channels consisting of an extensive niche independent pharmacy network.

**PROGRAM OVERVIEW**

**MEDICAL AFFAIRS FELLOWSHIP**

**Objectives**

- Understand the functional roles, processes, and standards associated with medical information in an industry setting
- Strategically answer unsolicited requests for medical information and develop standard response letters
- Contribute to internal reviews of promotional and materials and scientific communications projects
- Lead training and scientific education efforts for internal personnel and external partners
- Partner with regulatory, marketing, sales, clinical development, and more to ensure the most up to date scientific information is available

**ELIGIBILITY**

To be considered for the fellowship, applications must:

- Be a graduate of an accredited doctor of pharmacy program prior to the start of the fellowship
- Have a strong, genuine interest in pursuing a career in the industry
- Be a lawful permanent resident of the U.S.

**APPLYING**

Applicants attending ASHP 2020 must sign-up for the Personnel Placement Service and submit materials through the portal. Applicants unable to attend ASHP must email materials to Dr. Jenn Nguyễn (nguyen_jl@mercer.edu) by **Dec. 6, 2020**

Applications must include: A letter of intent, curriculum vitae, unofficial transcript from degree program, and two letters of recommendation.
COMPANY PILLARS

PATIENTS
Galt enhances the quality of life of patients with medications that answer unmet needs with little or no out-of-pocket expenses for those drugs. Galt leverages business intelligence to identify, develop and bring high-value pharmaceutical products to market through a unique approach: Pharmaceutical Phranchising.

EMPLOYEES
Galt enhances the lives of employees by rewarding them for their support in building the dreams of entrepreneurs. Galt recognizes the importance of committed employees when supporting entrepreneurial driven businesses.

ENTREPRENEURS
Galt enhances the lives of entrepreneurs and their families with the life-changing opportunity to own a business in an industry with traditionally high barriers of entry. The Galt Pharmaceuticals Phranchise model is one of the most innovative concepts in the industry. Galt empowers hard-working business-minded people to build and own their own enterprise around a growing portfolio of needed medications coupled with community relationships, trust and exceptional personalized service.

COMMUNITIES
Galt enhances lives in the communities it serves through the support of hard-working individuals and deserving small businesses or non-profit organizations.

MEET OUR FOUNDERS

Barry Patel, Pharm.D.
CEO

Wade Smith, Pharm.D.
Chairman

"As proud Mercer graduates, we are excited to provide a unique pharmaceutical fellowship to a candidate that is looking to learn many different aspects of medical, clinical, marketing and sales operations. As a growing small-to-mid size pharmaceutical company with a very unique sales/distribution model, fellows are challenged to think out of the box and develop entrepreneurial skills that go beyond those developed at traditional pharmaceutical industry experiences. We not only prepare Fellows for careers in the Pharmaceutical Industry, but make them proficient in the Business of Healthcare."

"As a pharmacist, I’m able to work with providers all over the country to provide better care for their patients. This is our mission at Galt, to empower people to make better lives for others. We do this through our clinical programs, medical affairs, commercial operations, and corporate systems teams - our Fellows work with each of them. Fellowships can be deep or broad; one can spend an entire fellowship in one big corporate department – but we want our fellows to experience the gamut, touching each part of the pharma industry. If you want deep, go to Pfizer; if you want broad, come make a difference in people’s lives with Galt."
Our Products and Pipeline

Developing transformative medications that meet currently unmet needs requires a full commitment and investment to understanding the healthcare and disease landscape. At Galt we are finding a better way to make a difference in the lives of patients, their caregivers and physicians through research of new product concepts as well as exploration of new applications for existing medicines.

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Therapeutic Area</th>
<th>Research &amp; Development</th>
<th>Regulatory Review</th>
<th>Currently Marketed</th>
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<tr>
<td>Doral® CIV</td>
<td>Insomnia</td>
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<tr>
<td>Doral® CIV</td>
<td>Expanded Insomnia indication</td>
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<td>Doral® CII</td>
<td>Pain Management</td>
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<td>Orphaneurog Forte®</td>
<td>Non-Opioid Pain Management</td>
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<td>GA-101</td>
<td>Neurological Disorder</td>
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<td>Non-Opioid Pain Management with GI</td>
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<td>Non-Opioid Pain Management</td>
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<td>Type II Diabetes</td>
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<tr>
<td>GA-301</td>
<td>Depression</td>
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A Message From Our Fellows

“Galt was the perfect place to experience different aspects of the industry and see how a small company is run. My favorite insights came from being able to sit in, observe, and participate in various types of meetings and scenarios. While I have moved on to co-own a small company, I cherish my time at Galt and thank them for my ability to think differently and innovate.”

Neil Patel, Pharm.D.
2017 - 2018 Fellow
Director of Drug Information Operations
InPharmD

“One thing that was important to me during my fellowship search was the opportunity to gain valuable experiences. As a Galt fellow, I was involved in the entire scope of Medical Affairs and even beyond (e.g., marketing, regulatory). Additionally, because it is a small company, I had the ability to lead projects/initiatives, work in cross-functional teams, and truly understand the business aspect of the pharmaceutical industry.”

Brian Cheng, Pharm.D.
2018 - 2019 Fellow
Medical Affairs Senior Manager
Galt Pharmaceuticals

“I wanted to partner with a company that allowed me to not only gain a deep understanding of medical affairs but also allow me to familiarize myself with the other departments that are so integral to any successful pharmaceutical venture. Galt has delivered on that in spades - I have no doubt I will be ready to enter the industry in earnest at the end of this fellowship.”

James W.N. George, Pharm.D., M.S.
2019 - 2020 Fellow
Medical Science Specialist
Galt Pharmaceuticals

“Galt has provided me a unique fellowship dedicated to my personal and professional growth. From the start of my fellowship, I have had numerous opportunities to work on meaningful projects and assist in programs essential to the goals of the organization. I have also had the ability to work cross-functionally with members of our company to better understand the various facets of the pharmaceutical industry.”

Karan Somaiya, Pharm.D.
2020 - 2021 Fellow